

# Achievement Awards

T E A M W O R K



If your actions inspire others to dream more, learn more, do more and become more, you are a leader.

—John Q. Adams



**"TOP ORDER WRITER'S CLUB WATCH"**  
195 Orders per Quarter

**"TOP ORDER WRITER'S CLUB I.D. BRACELET"**

1,000 Orders in a Calendar Year

(A Diamond is Added Each Year Achieved)



**"KEY AGENT LIFE INSURANCE"**

\$240,000 in Sales Level 1

\$350,000 in Sales Level 2

**"LENGTH OF SERVICE AWARD"**

1-Year..... *Pewter Key Chain*

5-Year..... *Gold Pin with Emerald*

10-Year..... *Gold Pin with Ruby*

15-Year..... *Gold Pin with Diamond*

20-Year..... *Gold Pin with 2nd Diamond*

25-Year..... *Gold Pin with 3rd Diamond*



**"TOP CLUB BLUE BLAZER"**

\$75,000 in a Calendar Quarter

OR

\$250,000 in a Calendar Year

## **"SALES ACHIEVEMENT LEVELS"**

\$150,000+ in a Calendar Year (\$50,000 Increments)

- Plaque



## **"PRESIDENT'S CLUB RING"**

\$300,000+ in a Calendar Year

(A Diamond is Added Each Year Achieved)

## **"PRESIDENT'S CLUB SCARF HOLDER"**

\$300,000+ in a Calendar Year

(After the 8th Diamond in the Ring, Scarf Holder is Earned)



## **"PRESIDENT'S CLUB CUFF LINKS"**

\$300,000+ in a Calendar Year

(After the 8th Diamond in the Ring, Cuff Links are Earned)



## **"PRESIDENT'S CLUB MONEY CLIP"**

\$300,000+ in a Calendar Year

(After the 8th Diamond in the Cuff Links, Money Clip is Earned)



## **"ROUND TABLE"**

\$500,000 in a Calendar Year

- Plaque

## **"LEVEL BREAKERS" (Roger Bannister Award)**

1st Time Highest Annual Sales Level is Broken for Company



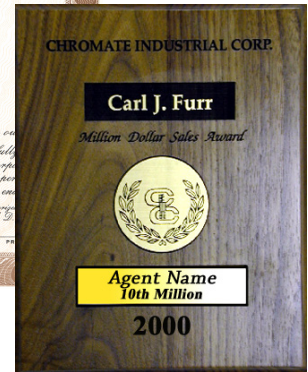


## "CARL FURR MILESTONES AWARD"

Lifetime Sales Milestones

(\$1,000,000 Increments)

- Plaque Plus \$500 CIC Stock



## "DICK CORDES AWARD"

\$100,000 Increase Over Previous Year

- Plaque Plus \$500 CIC Stock

## "ANNUAL TRIP"

Achieve Annual Quota with  
\$260,000 Minimum Annual Sales  
OR \$400,000 Goes Automatically



## "CIRCLE-C ANNUAL TRIP"

Achieve Annual Quota \$400,000 Minimum Annual Sales  
OR \$500,000 Goes Automatically

## "DISTRICT OF THE YEAR AWARD"

Highest Annual Increase in District Sales

- Plaques (Manager and Agents)



## "JOANNA DAVIS AWARD"

Highest Annual Rookie  
Sales in Company

- Plaque



## "MANAGER OF THE YEAR AWARD"

Greatest Accomplishments for the Year

- Plaque



## "JACK B. DAVIS AWARD"

Highest Annual Sales  
in Company

- Plaque



## "GERSON GENN AWARD"

Agent with Greatest Integrity,  
Company Spirit, Personality, etc.

- Plaque Plus \$500 CIC Stock